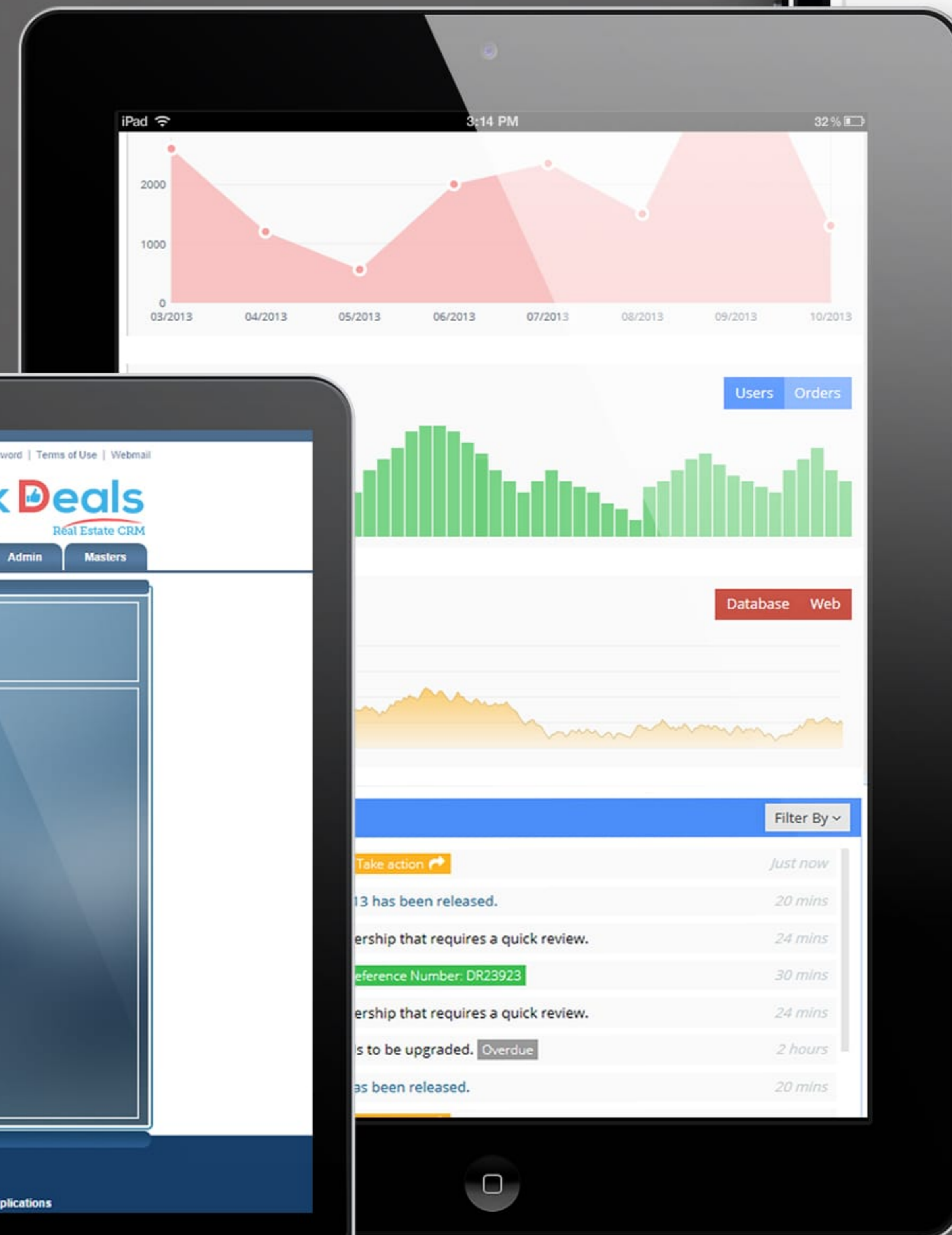
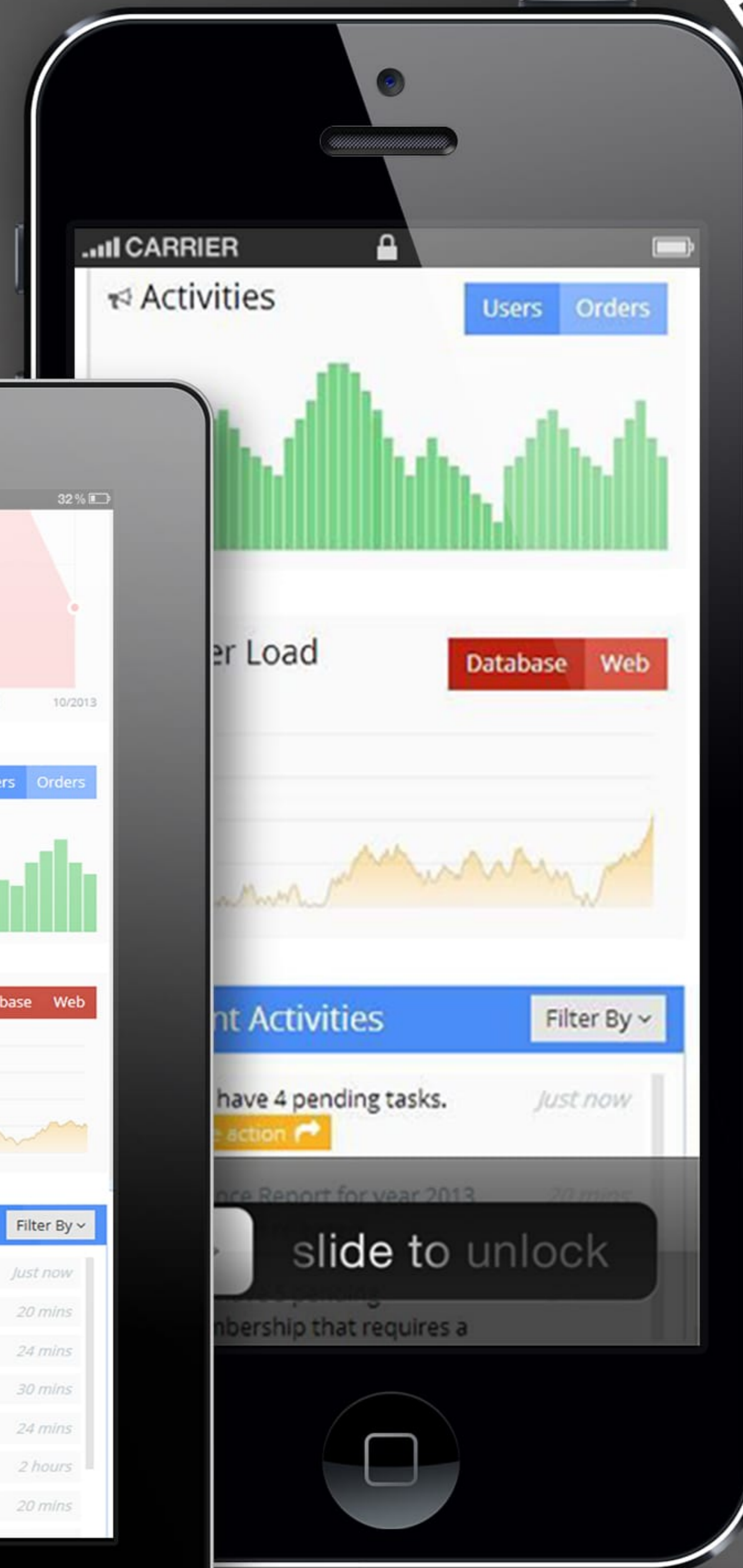
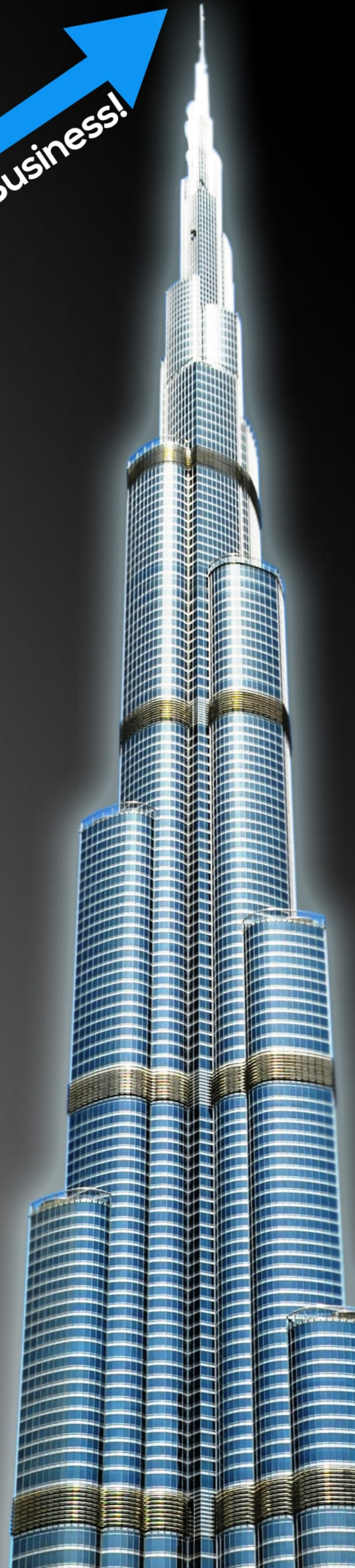




# Quick Deals



# Real Estate



## Do Your Business Globally from any Where & from any Device!

Ultimate Cloud Solution  
[www.quickdealscrm.com](http://www.quickdealscrm.com)



# About Quick Deals CRM

**Quick Deals CRM** is designed and developed with the aim to help the Real Estate companies to Sell/Rent more of their properties and make more profit. This is developed using the experience of E-Biz Technocrats who are having expertise in serving 300+ Real Estate Clients in UAE & Qatar by implementing Real Estate ERP to them since year 2000.

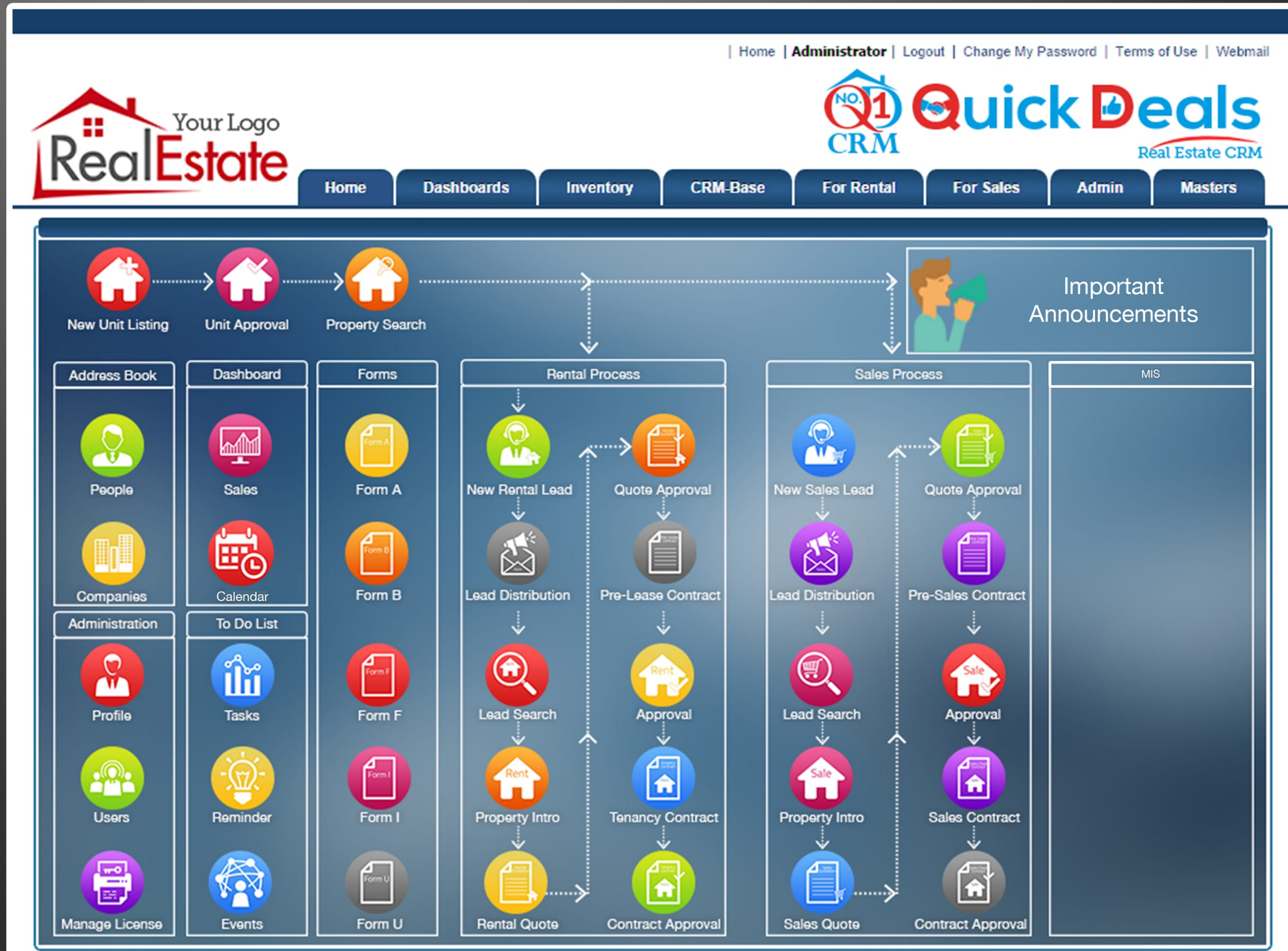
Also we have taken the guidance and feedback of many Real Estate owners, managers & agents while developing this ultimate masterpiece.

This software is locally developed in UAE, having local presence of software developers & support team in order to add new features time to time and to provide quick support and training. We maintain secure protection of your data which will be on our secured web server.





# Work Flow - Block Diagram





# Salient Features

01

Cloud based, can be accessed from any part of the world by using any device(Smartphone,Tablet & PC).

02

Monthly Rental based & cost effective.

03

Free Setup, Free Training & Free Support.

04

Easy to Use. Easy Functional Flow Diagram with icons for quick understanding. Form wise Quick Online Help.

05

Multi user with Multi level access permissions. Software is scalable, reliable and sustainable.

06

Acts as a powerfull Marketing /Advertising tool. Easy to add/list properties with all key information & images. Can be bulk emailed to all contacts & also can be bulk published on different search engines with few clicks.

07

You can get Quick & more enquiries which can grow your business very fast.

08

You can give quick reply to the prospect customer's enquiries by sending them the colorful HTML email consisting of matching properties as per their requirement by just doing quick search on key fields.

09

Your properies information (without owner details) can be shared with other brokers and vice versa. This feature can give you more business and also more customer satisfaction.

10

MIS reports with Graphical Dashboard.



# Salient Features

11

Quickly you can prepare, save and email the following documents to the prospect customers.

- Rental Quotation
- Sales Quotation
- Rental Property introduction Letter
- Sales Property introduction Letter
- Rental Reservation/Booking Form
- Sales Reservation/Booking Form
- Tenancy Contract (Rental Deed Contract)
- Sales Purchase Agreement (SPA) (Sales Deed Agreement)

12

You can quickly prepare & print Rera forms formats like Form A, B, U, I & F.

13

You can have Address book with easy search filters of contacts (Individuals & Companies)

14

You can Bulk email & Bulk sms properties information to your contacts & companies in your Address book.

15

ToDo List (Tasks, Reminders & Appointments) module is integrated with calender for all users, employee cannot see each others todo list, but manager can see to do list of all.

16

You can publish and unpublish properties information with one click into different property portals.

17

Urgent Announcements.

18

Security & Administration: Profiles, Users & Permissions.



# Property Listing & Marketing

(Adding new property to the property inventory)

Properties inventory has been drilldown (categorized and sub categorized) into several levels for easy classification (Country, City, Community, Sub Community, Project, Building, Units(Properties)). You can add property information like Unit No, Commercial or Residential, No of beds & baths, Area in Sqft., Amenities, Description, Sales Price, Rent Price, Images etc.

New Property Listing



Approval By Manager



**Marketing Centre**

- Property Search & Select
- Posting Into Portals
- Bulk Emailing (Colorful HTML)



**Property Details**

Unit Info: My Units for Approval

Country: United Arab Emirates | City: Dubai | Community: Al Barsha  
 Sub-Community: Al Barsha | Building: Al Barsha Building | Unit No: 101  
 Ref. No.: 6 | Gross Area: 2,500.00 sq.ft | Sq. m: 232.25  
 Purpose: Residential | Unit Type: Apartment/Flat | Block: Block A  
 Bed Rooms: 1 | Baths: 1 | Floor: 1  
 Unit View: Dubai Airport view | Parking: 2 | Furnished: Furnished  
 Construction: Ready | Sprinkler: Yes | Power: 850 KVA  
 Maintenance: Maintenance by Landlord  
 Main. Remarks: free maintenance by landlord

**Sales Price Info**  For Sales

Sale Status: Available | SubStatus: Available | Installments: 4  
 Area(Sq.ft): 2,500.00 | Rate/Sq Ft: 285.00 | Sales Price: 712,500.00  
 No. Car Parks: 1 | Park Rate: 5,000.00 | Parking Fee: 5,000.00

**Rental Price Info**  For Rental

Rental Status: Available | SubStatus: Available | Cheques: 4  
 Area(Sq.ft): 2,500.00 | Rate/Sq Ft: 80.00 | Yearly Rent: 200,000.00  
 No. Car Parks: 1 | Park Rate: 2,500.00 | Parking Fee: 2,500.00

Unit Title(Advertise): Spacious 2 bhk available for sale and rent (Max Length: 120)  
 Description: Spacious 2 bhk available for sale and rent

**Facilities:**

- Available Furnished
- Conference room
- Private Gym
- Shared Pool
- Available Networked
- Covered Parking
- Private Jacuzzi
- Shared Spa
- Balcony
- Dining In Building
- Private Pool
- Study
- Built In Kitchen Appliances
- Maid Service
- Retail In Building
- View Of Landmark
- Built In Wardrobes
- Maids Room
- View Of Water
- Central A/C And Heating
- Pets Allowed
- Security
- Walk-In Closet
- Concierge Service
- Private Garden
- Shared Gym

**Advertising Property**  Click to Post Advertisement (This Unit is only for Advertising purpose.)

**Property Owner Details**

#	Type	Name	Phone	Alt. Phone	Fax	Email	Nationality	Passport	Address	Delete
1	Contact	Yaseen Shareef	0584151411	045215444	041211444	yaseen@ebapplications.com	India	G415263	Al Quasis Industrial Area	

**Sales Agent Details**

Sales Agent: Rasool ebiz  
 Extern. Agent: Sreeja ebiz | Ext. Contact: 965874588

**Property Video Links** (Property Video links will be enabled in edit mode.)

#	Name	URL	Description	Delete
1	dubbzle	www.dubbzle.com	search engine	

**Add Property Images** (Images will be enabled in edit mode.)

**Check List** (Documents will be enabled in edit mode.)

#	Title	Description	Is Mandatory	Count	Manage List
1	Property Document	Property Document	No	0	
2	Address Proof	Address Proof	No	0	
3	Emirates ID	Emirates ID	No	0	
4	Passport Copy	Passport Copy	No	0	

Save Clear



# Ready Professional Business Communication Forms & Its Printouts

You can quickly prepare, save, search, print & email following documents to related parties. It keeps the history. Easy rental & sales functional flow is implemented where one document will be converted into another document (See block diagram) to avoid refilling up of the forms and to establish a chain link between the document's. Approval system is also implemented in the software, where junior employees can prepare the documents and manager can approve them.

## Rental forms & its printouts

 Rental lead entry

 Rental property introduction letter

 Rental Quotation

 Rental reservation/Booking forms

 Tenancy (Rental Deal) contract forms

## Sales forms & its printouts

 Sales lead entry

 Sales property introduction letter

 Sales Quotation

 Sales reservation/Booking forms

 Sales Purchase Agreement (SPA)

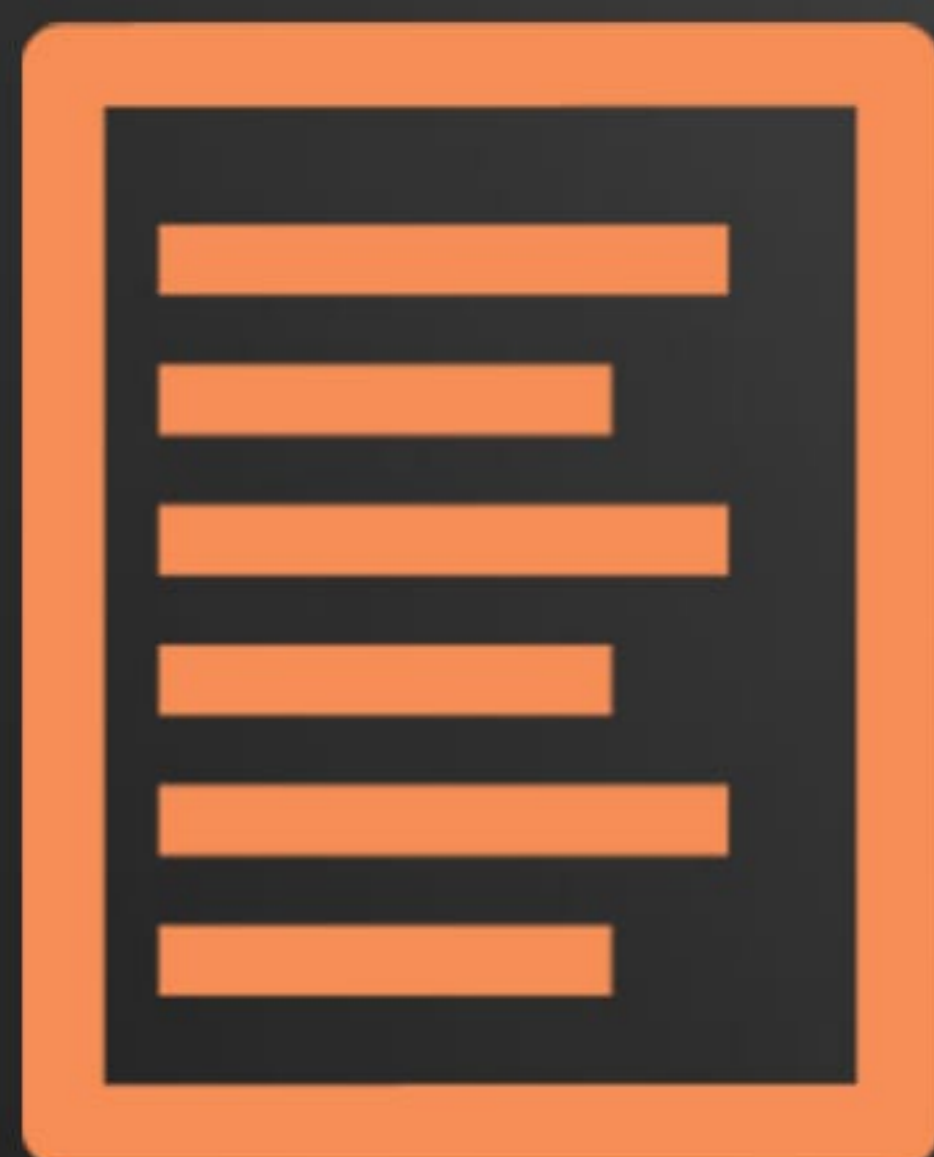


# Real Estate Regulatory Authority (RERA) Forms

You can quickly prepare, save & print RERA forms formats of following. Also keeps the history of forms for future reference.

- Form A** Is a contract between a Real Estate broker and the property owner (the Seller | the Landlord).
- Form B** Is a contract between a Real Estate broker and the Buyer | The Tenant.
- Form U** Is a Termination notice of previous agreement contract of previous agreements contracts made with any parties.
- Form I** Is a contract between a Real Estate broker to another Real Estate Broker.
- Form F** Is a property purchase agreement contract between Seller & Buyer along with Broker Details.

**Form A**



**Form B**



**Form U**



**Form I**



**Form F**

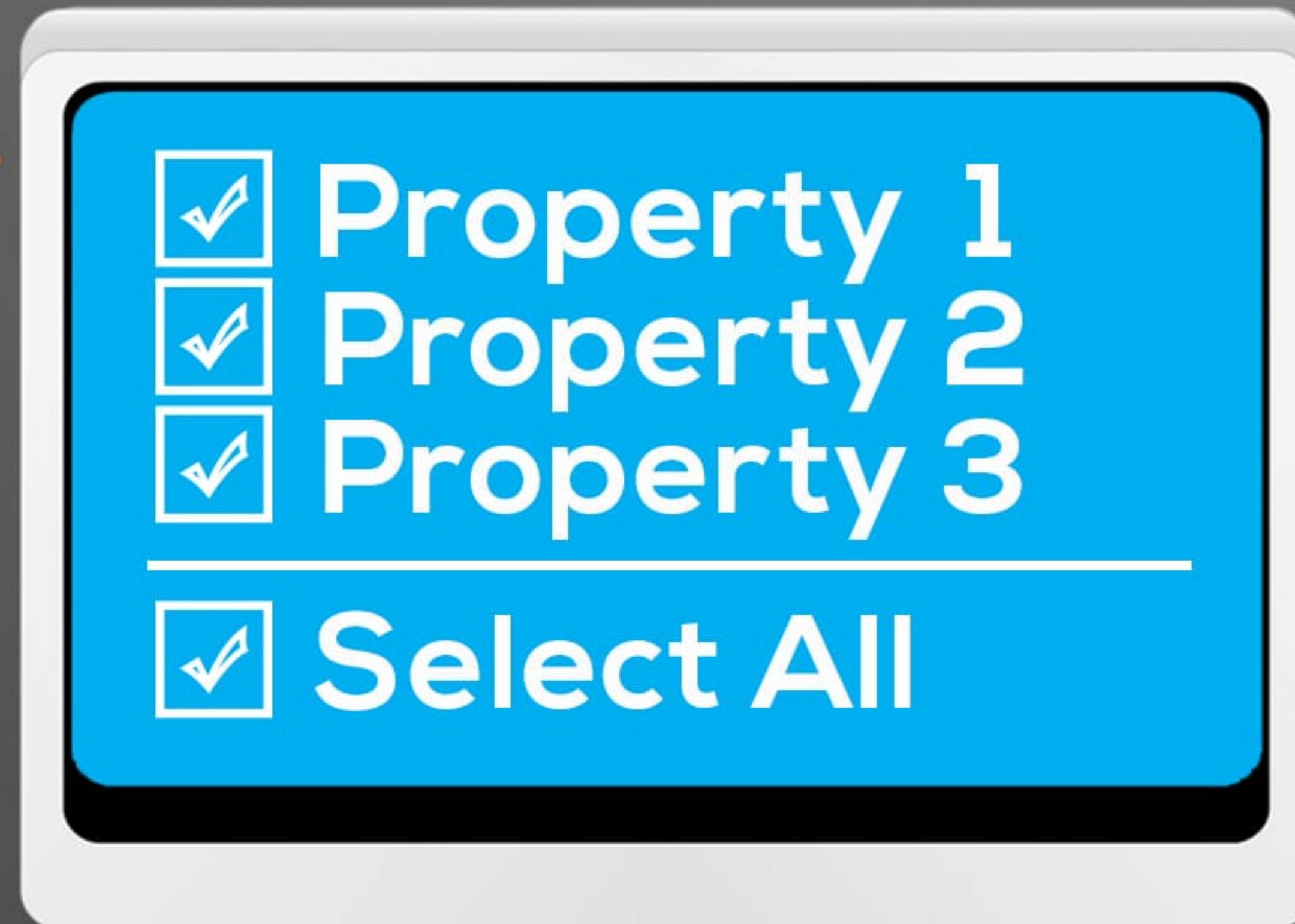




# Publishing Properties into Property Portals/Search Engines

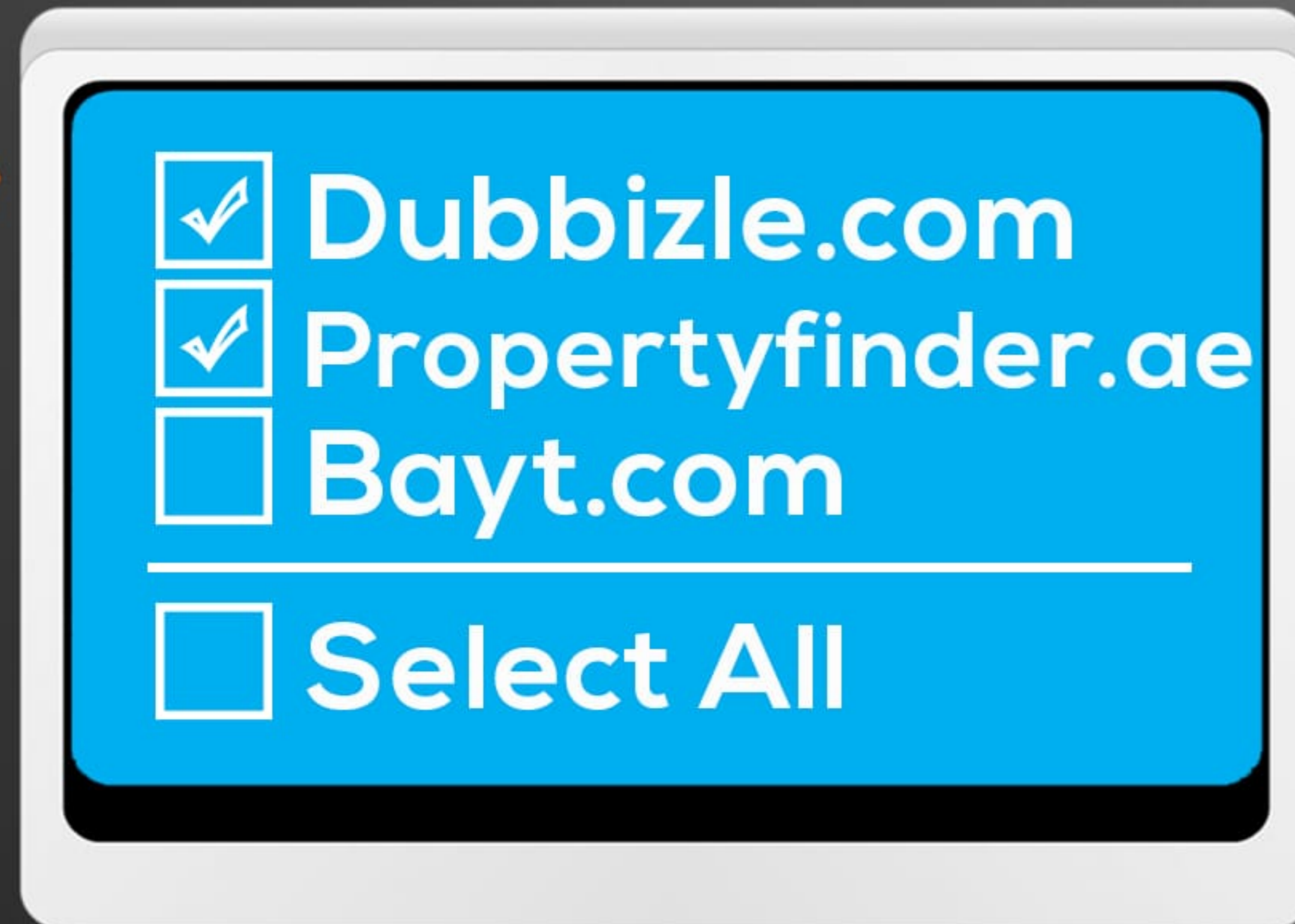
## Search & Select Properties

1



Select Portals

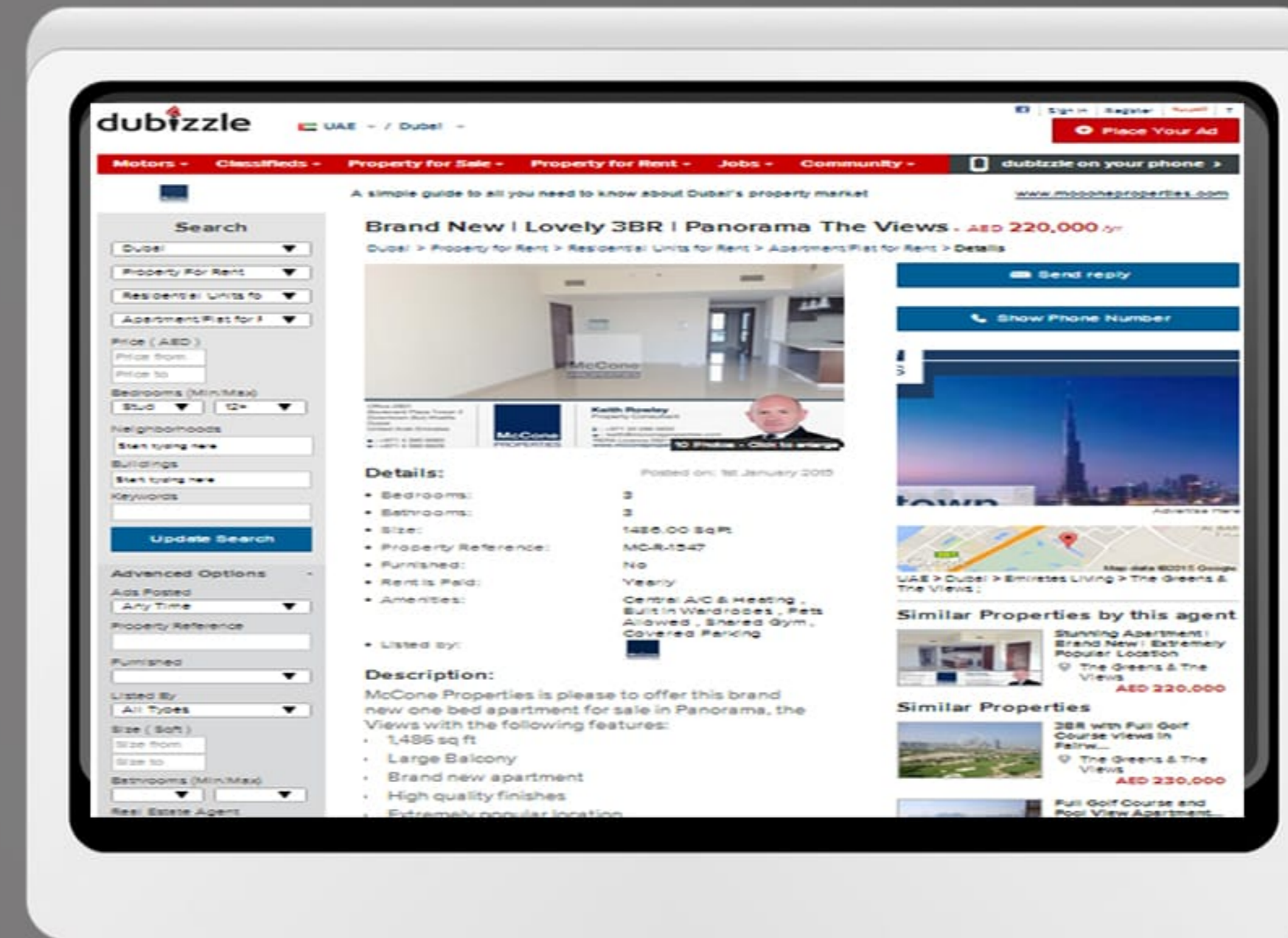
2



Click On Publish

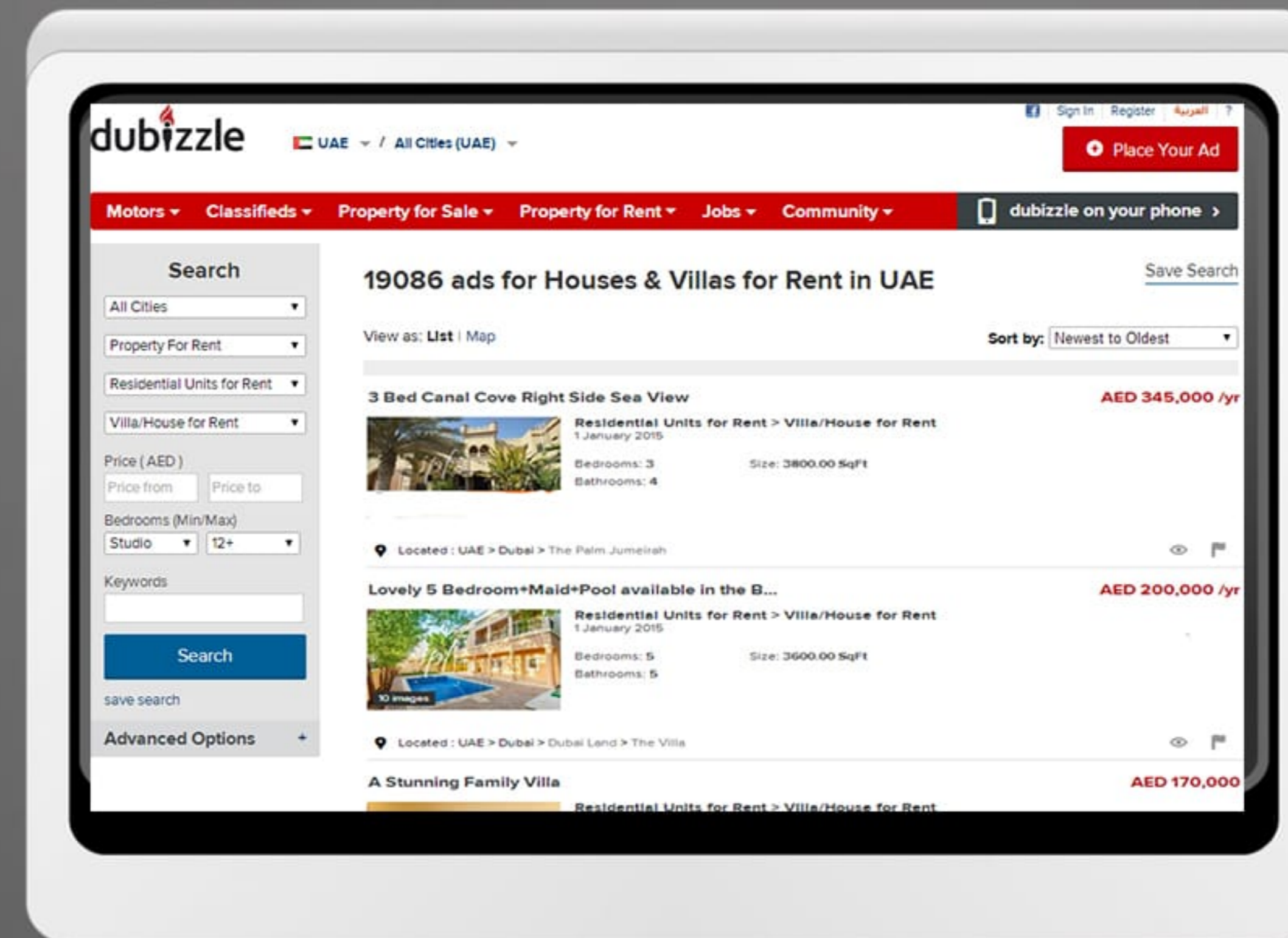


## Dubbizzle.com



Property in detail

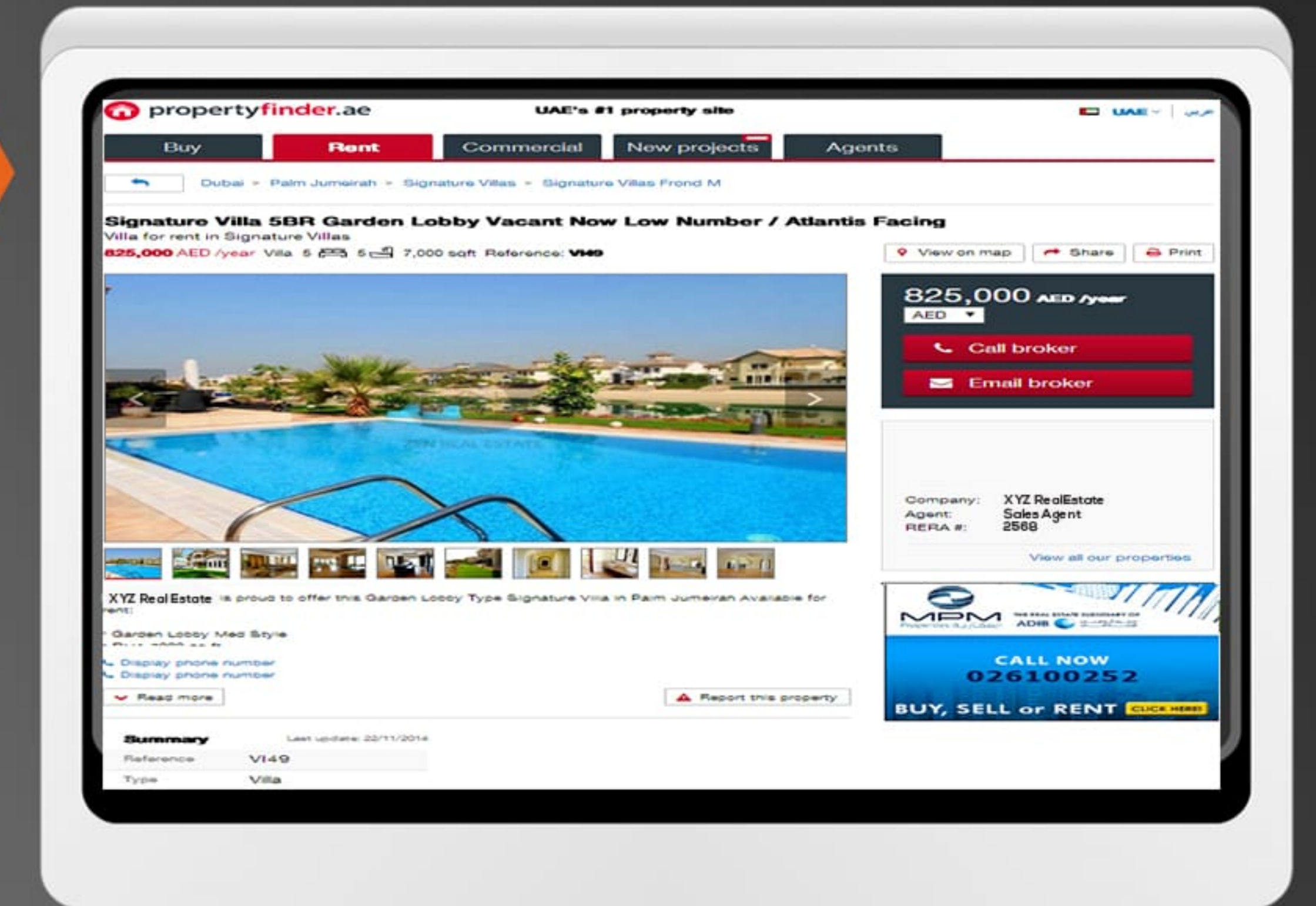
## Dubbizzle.com



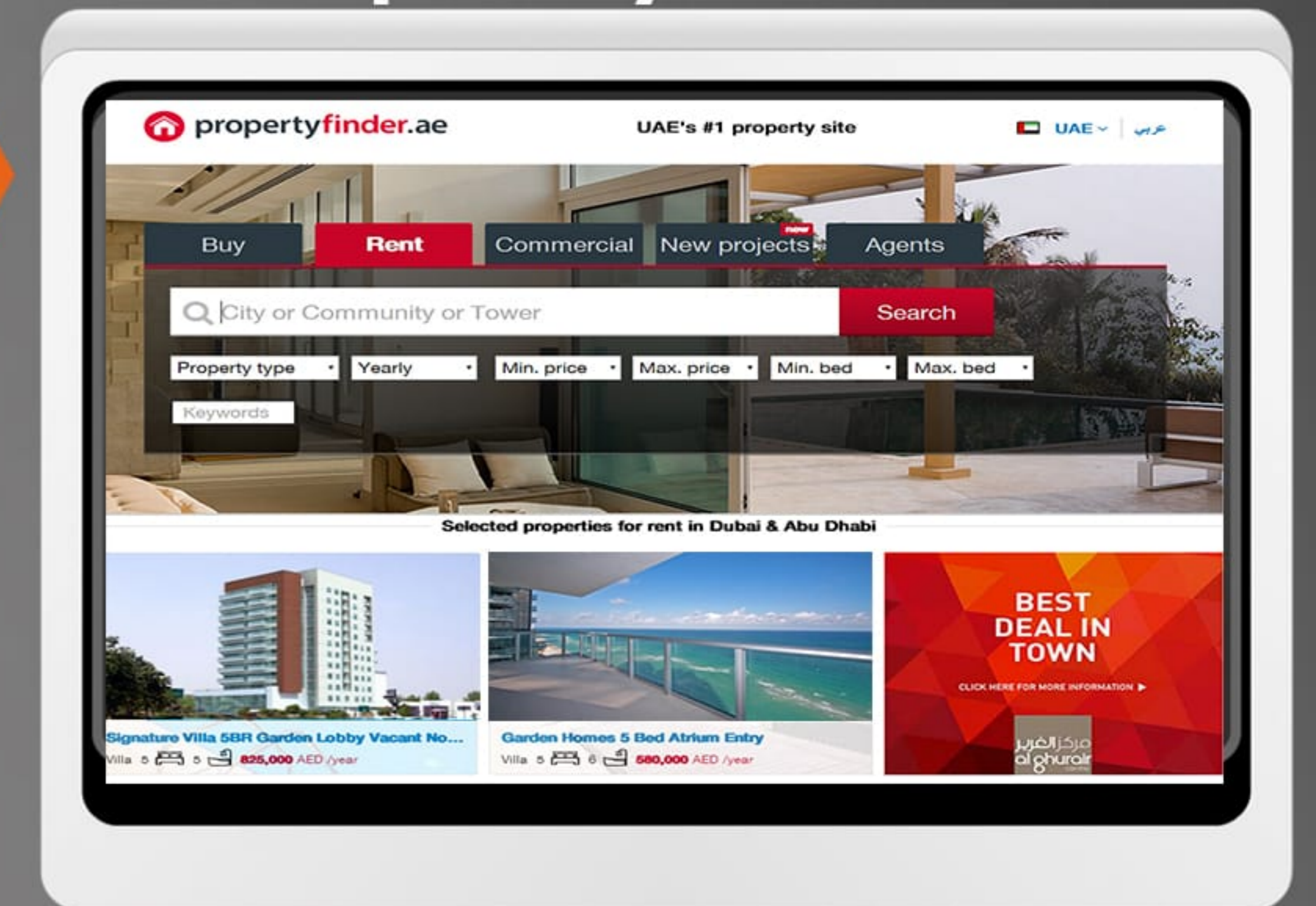
Property at glance

## Propertyfinder.ae

4



## Propertyfinder.ae





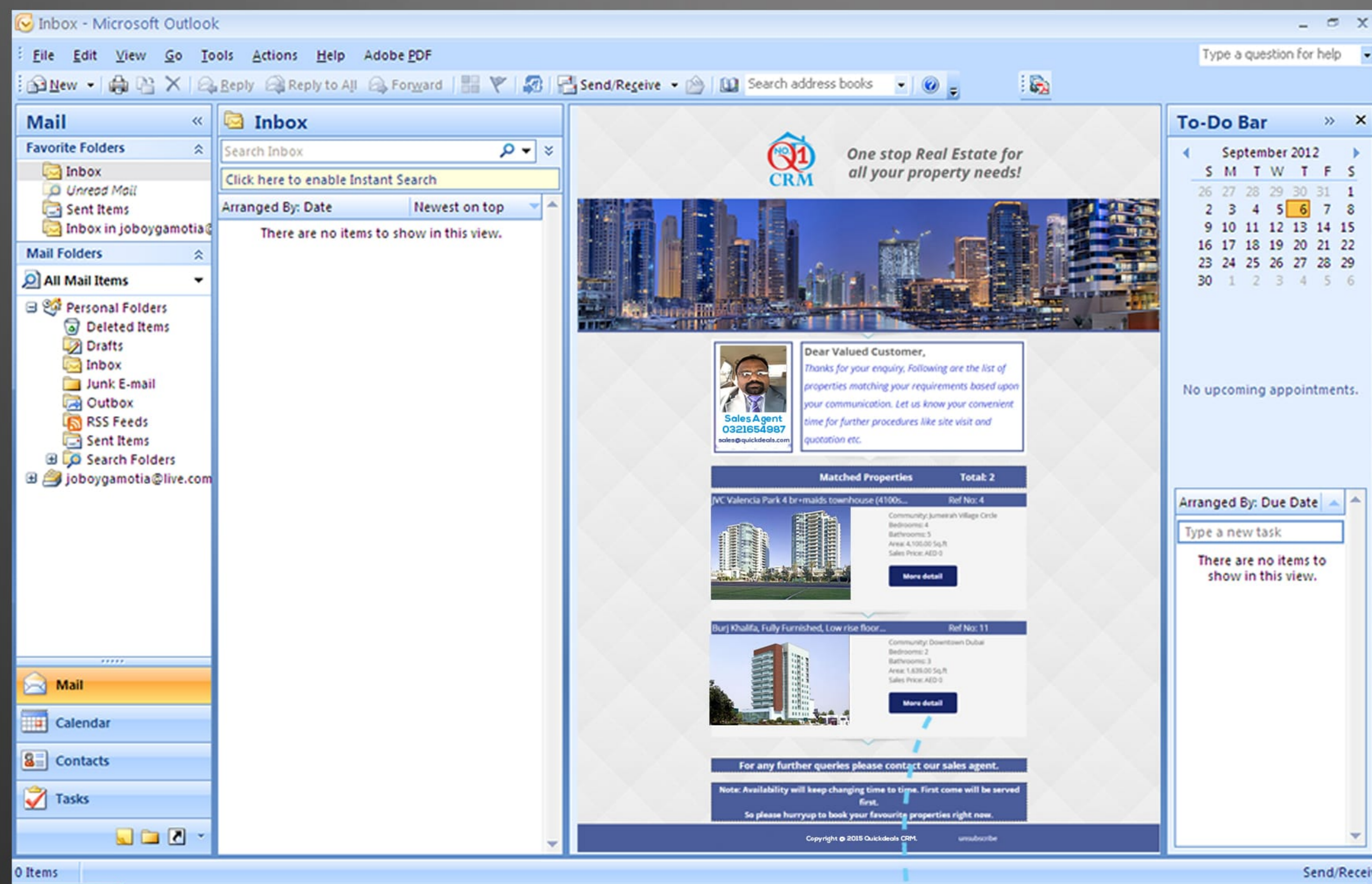
# Quick Response to Telephone Enquiries

Easy to capture telephone enquiries and you can give quick reply to telephone enquiries before you keep the phone down. While you are on the phone with the prospect client you can quickly select/tick their interested property requirements on enquiry screen. Click on search matching properties button, select the properties to be emailed, ask and enter the name, mobile number, email of the client and click on save & send email button. You can tell your customer that now check your email and get back to us. System will send him colorful HTML email with matching properties information in nice manner.





# How the HTML colorful email sent by us looks like to the Customer box in his email box.



**Property Preview - Ref. No.: 4**

**Quick Deals CRM**  
 P.O Box 28899, Dubai, UAE  
 Tel: 05 789 12345, Fax: +971 243 12345  
 Email: Sales@quickdealscrm.com, Web: www.quickdealscrm.com

**JVC Valencia Park 4 br+maids townhouse (4100sq.ft) for 155k**

Type	: For Rent	Ref. No.	: 4
Community	: Jumeirah Village Circle	SubCommunity	: Jumeirah Village Circle
Purpose	: Residential	Unit Type	: Townhouse
Bedrooms	: 4	Bathrooms	: 5
Country	: UAE	City	: Dubai
		Cheques	: 2

**Description:**

Located in Dubai on Al khail Road, between Sheikh Zayed Road and Emirates Road, **Jumeirah Village** is a new residential development in the heart of Dubai's most desirable district that captures the feeling of a warm, friendly, neighborhood, with everything residents need to feel right at home

Spacious 4 Br Huge town houses available in Jumeirah Village Circle.

This townhouse has:

- Maids room
- ROOF TOP TERRACE
- Very Big Hall
- Big Bed Room
- Built-in Wardrobes
- Open Kitchen.
- Nice Road view from Balcony.
- Easy Access to Al Khail Road, Emirates Road and Sheikh Zayed Road
- Maintenance, 24/7 security & Covered car parking Free

Located in Dubai on Al khail Road, between Sheikh Zayed Road and Emirates Road, **Jumeirah Village** is a new residential development in the heart of Dubai's most desirable district that captures the feeling of a warm, friendly, neighborhood, with everything residents need to feel right at home

<b>Sales Price Details</b>	Status	: Sold
Area (Sq.ft) : 4,100.00	Rate/Sq.ft	: 0
<b>Rent Price Details</b>	Status	: Available
Area (Sq.ft) : 4,100.00	Rate/Sq.ft	: 37.80
	Rent Price	: AED 155,000.00

**Amenities/Facilities**

Available Networked Balcony	Built In Wardrobes	Maids Room	Shared Gym	Shared Pool
	Covered Parking	Security		

**Agent Details**

Sales Agent	: Sales Agent 1	Contact	: 97112 34567	Email	: sales@quickdealscrm.com
-------------	-----------------	---------	---------------	-------	---------------------------

**Images**



# Calendar Integration with To-Do-List (Daily Activity)

Calendar of month : Jan 2015

Select Employee :  ▼

Add Task

Add Appointments

Add Reminder

JANUARY 2015						
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
				1	2	3
4	5	6	7 Task(1) Appointments(2) Reminder(1)	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25 Task(1) Appointments(1) Reminder(1)	26	27	28	29	30	31

Employees can create their own To-Do-List which is not visible to other colleagues which reminds you on calendar and dashboard. But Super user (Management) can see all staff To-Do-List activities.

## To-Do-List Details of the day: 7<sup>th</sup> Jan 2015

S.No	Type	Employee	Time	Subject In Brief	Status	View
1.	Task	Rasool	09:00 A.M	Quotation to be prepared	Active	View
2.	Appointment	Sagar	10:00 A.M	Meeting with Manager	Active	View
3.	Appointment	Yaseen	11:30 A.M	Meeting with Ahmed	Active	View
4.	Reminder	Shah Jahan	01:40 P.M	Land Dept Visit	Active	View



You can create an address book of individuals (Contacts) and companies with category and sub category. You can add photo and more details of the person. At any point of time you can open the file easily with the help of search filters.

## Security/Hosting/Profiles/Users/Permissions

- 01** Software is hosted on secured dedicated cloud server. Every customer will have separate database to avoid any mixing of data between the customers and to make your data secured and confidential.
- 02** Software allows you to create yourself as many users you want. But you can keep only those users active as per your number of user licenses.
- 03** Also you can create many profiles (Designations) and you can assign the permissions to these profiles like view, add, edit, delete, print etc., to the different modules/forms in the software.
- 04** These profiles you can assign to the users/employees in order to achieve multilevel access permissions to the users. This can decide who can access what and at what level.



# DASHBOARDS

01 Lead Analysis by different status wise

02 Lead Analysis by salesperson wise

03 Closed Deals Commission Analysis

04 Sales Variance - Target Vs Actual

05 Quotation Status Analysis

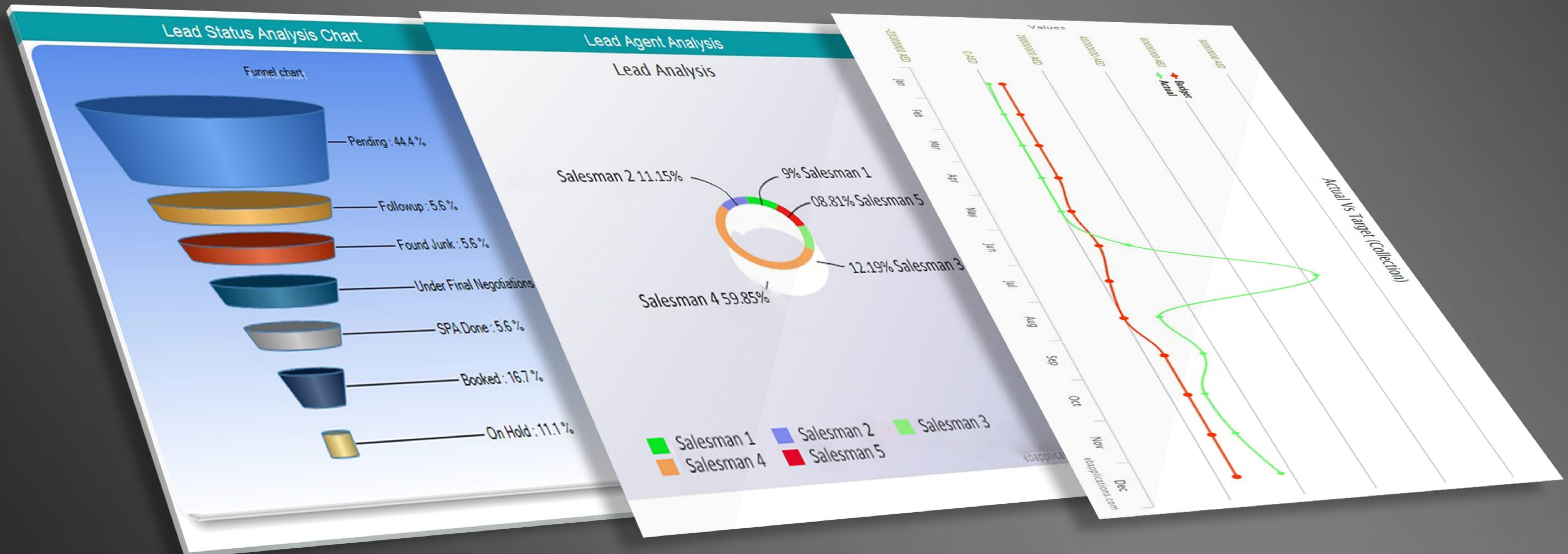
06 Pending Reservations List

07 Tenancy Contracts Renewal Alerts

08 ToDo List & Calendar

09 Property Availability Report

10 Sales Vs Advertisement Source





# Other Famous Software/Services of eBiz

## Property Management Software (Integrated Operations & Accounting)

- For Own Buildings (Landlords) Mgt.
- For Others Buildings Management
- For Sales & Rental Property Brokers
- For Property Maintenance Mgt.

## Analyst ERP Software For Real Estate Developers

## Analyst Contracting / Construction ERP Integrated Operations & Accounting

## Cloud Books 4U - Financial Accounting

## Premium Insurance Brokers ERP (General, Motor, Medical, Life & Accounting Mgt.)

## Analyst Telemarketing CRM

## Analyst HR & Payroll (Time Attendance, e-Reminder, HR, Payroll & WPS)

## Analyst Fixed Assets Management Software

## Cheque Printing Software

## Supply and Installation of Servers, PCs, VPN, CCTV, Cloud Hosting, Web Design & Networking





**eBiz**<sup>®</sup>  
*Ultimate IT Solutions*

e-Business Applications  
P.O. BOX: 28899, Dubai, UAE.  
Tel: +971 4 2676711, Fax: +971 4 2671793

Phone: +971-50-7852625 [Mr. YASEEN]  
Email: sales@ebapplications.com  
Web: www.ebapplications.com

[in](https://www.linkedin.com/company/e--business-appllications) linkedin.com/company/e--business-appllications  
[f](https://www.facebook.com/ebusinessapplications) Facebook.com/ebusinessapplications  
[t](https://twitter.com/appsebiz) Twitter.com/appsebiz  
[v](https://www.youtube.com/watch?v=3QUPkiwNY4E) Youtube.com/watch?v=3QUPkiwNY4E